2010 CA OF THE YEAR ‘CALL FOR NOMINATIONS’
Do you know a CA who has made a difference by volunteering his/her time and expertise to help others? If so, why not nominate them for the 2010 Ross L. Towler CA of the Year Award!

Named after ICANS’ long-time, former Executive Director Ross Towler, FCA, this coveted award recognizes the tremendous contribution Nova Scotia CAs make to the success of our communities, through the donation of their time and their valuable skills in leadership, business insight, strategic thinking and financial expertise. Since its inception in 1996, the award has played homage to a variety of CAs who work in diverse fields, but who all share a common commitment to making Nova Scotia a better place to live, work and play. Past award recipients include:

1996  Michael O’Shea, CA, CFP - nominated by the Cape Breton Regional Hospital Foundation
1997  Stephen Maltby, CA - nominated by the YMCA of Cumberland
1998  Daniel Gibson, CA - nominated by the Central Dartmouth Minor Baseball Association
1999  Loretta Kalkman (Bourke), CA - nominated by the Evangeline Club
2000  John MacKinnon, FCA - nominated by The Elizabeth Fry Society of Cape Breton
2001  Darryl Haley, CA - nominated by Reaching Out Youth & Mental Health Inc.
2002  Jim Eisenhauer, FCA, PEng - nominated by the St. John’s Anglican Church Restoration Campaign Committee
2003  Judy Steele, FCA - nominated by the Canadian Breast Cancer Foundation, Atlantic Chapter
2004  Darren Nantes, FCA - nominated by the Children’s Wish Foundation
2005  Roderick McCulloch, FCA - nominated by the Halifax International Marathon Society
2006  Philip Clarke, CA - nominated by the St. John’s Ambulance, NS/PEI Council
2007  Tara Larsen (Timms), CA - nominated by Alice Housing
2008  Marie Mullally, FCA - nominated by the David Foster Foundation
2009  Jane Roy, FCA - nominated by the Catapult Leadership Society

Nominations for this year’s award are due on October 18th. To access a nomination form, click on: http://www.icans.ns.ca/media/documents/CAoftheYearNominationForm.pdf.
(Note: those without email will receive a package in the mail). And, if you are submitting a nomination, please remember to include a complete list of the candidate’s volunteer experiences; provide as much detail as you can regarding the individual’s volunteer contributions, the nature and/or uniqueness of the contributions, and any other information you feel will assist the Selection Committee in making its choice. Questions? Please contact the Institute at (902) 425-3291 or via email at communjication@icans.ns.ca.

2010 FCA NOMINATIONS
In addition to the Institute’s CA of the Year Award, another way the profession honours the outstanding achievements of its members is by awarding the prestigious designation of Fellow Chartered Accountant (FCA).

All CAs who have been a member in good standing of ICANS for at least 15 years or who have been a member in good standing of one or more Provincial Institutes for at least 15 years, are eligible to be nominated for this distinguished award.

A list of ICANS’ current FCAs can be found at: http://www.icans.ns.ca/events.asp?cmPageID=238.
Nomination forms for this year’s award process can be accessed at: http://www.icans.ns.ca/media/documents/FCANomination.pdf
(Note: those without email will receive a package in the mail) FCA nominations are due on October 18th.

And finally . . . please remember that both the designation of FCA and the CA of the Year Award are wonderful opportunities to recognize your colleagues and to raise awareness among all our members and key stakeholders for the importance of volunteerism and career commitment within the profession and within our greater community. As such, your time and effort in completing and submitting a nomination for one or both awards is greatly appreciated. If you have any questions, please contact ICANS at (902) 425-3291.
NEW CANADIAN AUDITING STANDARDS

The new Canadian Auditing Standards (CASs) become effective for periods ending on or after December 14, 2010. Everyone who audits financial statements, whether for private or public entities, large or small, profit oriented or not, will require an understanding of the new standards. Are you or your firm ready for the move to CASs?

Information Session
To find out more about the new standards, ICANS will be hosting a complimentary information session featuring Eric Turner, Principal, CICA’s Auditing and Assurance Standards Department, on October 7, 2010, from 8:30 – 10:30 am, at the World Trade and Convention Center in Halifax.

Entitled, “Breaking Open Your New CAS Handbook - What You Might Find When You Look Inside,” this session will highlight areas that might come as a surprise to practitioners using the CASs for the first time. It will also provide the opportunity to ask questions about the CASs, audit reporting issues and current Auditing and Assurance Standards Board (AASB) projects.

A registration form for this event can be accessed at http://www.icans.ns.ca/media//documents/CASRegistrationFormOct2010.pdf.

Note: The session is free, but registration is required.

END OF PAGE
ACCOUNTING STANDARDS BOARD (AcSB) PROPOSES NEW STANDARD FOR REVENUE RECOGNITION

This Exposure Draft explains whether the pattern of reported revenue will change.

“Revenue is one of the most important indicators of financial viability,” said Kate Ward, Principal with the AcSB responsible for the project. “The proposed standard will improve comparability between entities in Canada and internationally.”

To view the Exposure Draft, Revenue from Contracts with Customers, visit: www.acsbcanada.org. Comments are due by October 22, 2010.

ITF UPDATE REGARDING PARTNER ROTATION EXPOSURE DRAFT

Note: this message was emailed to all members on September 9, 2010 at the request of the Independence Task Force (ITF).

Earlier this year, an Exposure Draft was sent to members inviting feedback to proposed changes to the Rules of Professional Conduct pertaining to the rotation of audit partners of reporting issuers. Since then, the Independence Task Force (ITF) has taken into account all of the comments and suggestions provided by nearly 50 respondents and has developed recommendations for consideration by the Councils/Boards of the Provincial Institutes/Ordre. The recommendations will be considered at the next meeting of your Council/Board.

The ITF has recommended that the Provincial Institute/Ordre Councils/Board approve changes to the Rules of Professional Conduct and related Council Interpretations to permit the lead engagement partner or the engagement quality control reviewer on an audit engagement of a reporting issuer to continue for up to 7 years. No change has been recommended by the ITF regarding the current 5 year “time out” period.

It is important to note that any such decision to change the Rules of Professional Conduct must be made by your Council/Board and ultimately the membership, but the ITF thought it was important to advise the members of its recommendations as soon as possible.

COMING SOON . . . 2010 PRACTITIONER’S FORUM

Reserve your spot at the 2010 Practitioner’s Forum on October 28, 2010, to be held at the Glengarry Inn in Truro.

Your Practitioner’s Committee has put together a full agenda for the day with a variety of practical and interesting topics to help practitioners in managing their practice and meeting client’s needs. These topics include:

- First Angel Network (FANA)
- AICA Risk Management and PLI Matters
- ICANS’ Update
- Practice Management
- Family Trusts
- Taxpayers’ Ombudsman

Participants will receive ICANS CPD credits of 6 hours for attendance. So, don’t miss this opportunity to share experiences with other practitioners, through the presentations, over lunch and during breaks – be sure to attend.

Note: additional details and registration forms will follow via email. If you have any questions, please contact Wenda Bennett at wbennett@icans.ns.ca or by calling (902) 425-3291, ext. 26.

COMMUNITY CORNER

It’s no secret that CAs are extremely community-minded. In fact, many of our members are involved in local/national charities and non-profit organizations, and help to coordinate important events like the following:

- **What:** Let’s Get Retro 80s - 5th Annual Halifax Rock for Dimes
- **When:** October 29, 2010
- **Where:** World Trade & Convention Centre
- **In Support of:** March of Dimes Canada
- **CA Contact:** Mark Winfield, CA, TEP, MWinfield@raymondyuill.ca or (902) 543-7373
- **Event Website:** www.rockfordimes.ca

Note: If you are a CA involved with a non-profit organization that’s planning an event and you’d like to share this info with other ICANS members, let us know! Send your info (title, date, location, NPO/charity name, contact) to communication@icans.ns.ca and ICANS will promote it in E-SCAN’s ‘Community Corner.’ Space is limited, so submit your info early and remember, the contact person for the event must be a CA!
CANADA'S CAs ENCOURAGE FEDERAL GOVERNMENT TO FOCUS ON TAX SYSTEM AND PRUDENT FISCAL MANAGEMENT

As stated in a media release issued by the CICA on September 16, 2010, a simpler and more competitive tax system combined with prudent fiscal management by the federal government is needed if the country is to better compete globally, according to Canada’s Chartered Accountants. The recommendations are outlined in a submission to the House of Commons Standing Committee on Finance for its pre-budget deliberations.

“Businesses are increasingly making decisions in a global economy, so it is crucial that the federal government remain visibly committed to reducing corporate tax rates,” said CICA President and CEO Kevin Dancey, FCA. “Staying the course on reducing the corporate income tax rate is essential to attracting investment, enhancing Canada’s competitiveness and creating prosperity. Measures aimed at simplifying our tax system will lessen the burden of compliance and reduce complexity.”

The submission also notes that in order to stay competitive and attract and retain human capital, Canada must stay attuned to the personal income tax burden placed on Canadians. Other recommendations include calling on the government to continually adjust capital cost allowance rates so that they correspond to the true economic life of an asset and to consider further incentives for retirement savings.

The CICA also recognizes that the 2010 federal budget reflects a transition year in which the government is moving away from stimulus spending to restraint.

“The government must demonstrate the ability to rein in costs and prudently manage its finances going forward,” said Dancey. “This is essential to meeting the fiscal commitments outlined in the 2010 budget and those made on the international stage.”

Dancey added: “Following the recommended dual track of focusing on taxes and prudent fiscal management will help set the stage for sustainable recovery and economic growth. The budget should be brought back into balance through expenditure controls, not through an increase in the overall tax burden on Canadians.”

The submission is entitled, Enhancing Canada’s Competitiveness, and is available online at www.cica.ca/prebudget2010.

CANADIAN STANDARDS IN TRANSITION - NEW RESOURCES

• Canada’s CAs Help Report Users Prepare For IFRS Changeover
  Canada’s transition to International Financial Reporting Standards (IFRSs) poses unique challenges to the investment community and other users of financial statements. Two new offerings from the CICA help the user community better understand the potential impacts of the move to the new accounting framework.

  The IFRS Changeover: A Guide for Users of Financial Reports provides a perspective for users of external financial reports on matters arising from Canada’s transition to IFRSs and reviews its potential impact on performance metrics and financial statements. Members of audit committees and preparers may also find the guide useful. The guide is published by the CICA’s Canadian Performance Reporting Board and is available online at: http://www.cica.ca/research-and-guidance/mda-and-business-reporting/mda-publications/item40241.pdf.

  The IFRS Conference for Financial Statement Users will help investors, investment analysts, investor relations professionals and others understand how to differentiate reporting performance changes caused by the adoption of IFRSs from those caused by business activities. Using Canadian early IFRS adopters to demonstrate and explain the changes, the conference will focus on the areas where the biggest differences are expected to occur. The conference will be held on November 25, 2010 at the Metro Toronto Convention Centre — click on the following link for more info: http://www.cpd.cica.ca/IFRS_FSU/about.cfm.

• The IFRS Transition - Meeting Regulatory Requirements
  Canadian regulators require IFRS adopters to provide increasingly detailed disclosure in the Management Discussion and Analysis (MD&A) of the changes in accounting policies related to the move to the new accounting framework. Visit the “Resources” section of the CICA’s designated IFRS website (http://www.cica.ca/ifrs/ifrs-transition-resources/index.aspx) for a broad range of resources including MD&A disclosure examples, continuous disclosure obligations and CEO and CFO Certifications. This section also includes two Ontario Securities Commission video presentations:

  (1) International Financial Reporting Standards - What Public Companies Need to Know. In this 10-minute video, Kelly Gorman, Deputy Director, Ontario Securities Commission (OSC), discusses the results of the OSC review of reporting issuers transition disclosures provided in 2008 annual and 2009 interim MD&A as outlined in the OSC Staff Notice 52-718.

For more resources, see page #5
CANADIAN STANDARDS IN TRANSITION - NEW RESOURCES  (continued from page #4)

(2) Canada’s Transition to IFRS: Perspectives of the OSC’s Chief Accountant. In this 16-minute video, the OSC’s Cameron McInnis shares his perspective on Canada’s transition to IFRSs. He provides insights on topics such as: selection of accounting policies, compliance/enforcement under IFRSs, private company considerations, preparedness of Canadian companies, MD&A disclosure expectations and the use of US GAAP.

- Updated Comparison of IFRSs to Existing Canadian GAAP
  Existing Canadian GAAP and IFRSs are similar in terms of the style and form of the individual standards and are based on a similar conceptual framework. However, in addition to some notable differences, there are many subtle differences in the details, the significance of which will vary by industry and individual organization. The staff of the Accounting Standards Board (AcSB) has released a comparison of IFRSs (Part I of the CICA Handbook - Accounting) and Canadian GAAP (Part V) as of December 31, 2009 (http://www.cica.ca/ifrs/ifrs-transition-resources/index.aspx#comparing). The comparison does not attempt to cover all the similarities and differences, but provides an overview of IFRSs that is intended to help users determine which standards are most likely to affect their future transactions.

- Guide Addresses Audit Reporting Implications of New Auditing and Accounting Standards
  With a number of significant changes taking place to both accounting and auditing standards in Canada over the next year and beyond, the CICA has released a guide called, Audit Reporting Implications of New Auditing and Accounting Standards. The guide touches upon topics such as:
  - The application of auditing standards to the opening statement of financial position;
  - References to the financial reporting framework in practitioner’s reports;
  - Comparative financial statements and corresponding figures, and the auditor’s report on the first financial statements on transition to a new financial reporting framework;
  - How to describe the financial reporting framework when an entity uses pre-changeover accounting standards in 2010;
  - Early adoption of a new financial reporting framework and the need for an emphasis of matter paragraph;
  - Describing in the opinion paragraph in the auditor’s report the information the financial statements are designed to present;
  - Referring to Canadian GAAP in the auditor’s report on financial statements prepared in accordance with a new financial reporting framework.

  The guide provides a series of illustrative reports for your reference. It will be updated as new issues are identified. To access the free publication, and to find more resources to assist you as you transition to new Canadian Auditing Standards, go to: www.cica.ca/CAS.

- Communicating with Law Firms
  Canada’s move to International Financial Reporting Standards (IFRSs) and new Canadian Auditing Standards (CASs) is creating important changes involving communications between auditors and their clients’ legal counsel. The Auditing and Assurance Standards Board and the Canadian Bar Association have developed guidance to alert clients, auditors and lawyers to changes that may need to be made to the standard lawyer’s letter to provide information that meets the requirements of the new accounting framework. Link to useful information on this topic through the CASs section of the CICA’s Standards in Transition website (http://www.cica.ca/cas/index.aspx).

- IFRS Transition Insights from a Canadian Early Adopter
  The CFO of Hunter Dickinson Inc. speaks about planning and executing IFRS transition plans from experience. Bernard Tan has been involved in a number of early IFRS adoptions and current transitions for the private and public companies under the Hunter Dickinson umbrella. Listen to his experiences and insights on the CICA’s infocast, From the Trenches, with host Pam Campagnoni (http://www.cica.ca/ifrs/ifrs-transition-resources/podcasts/item31268.aspx).

- Answering Common Questions Regarding New Canadian Auditing Standards (CASs)
  A comprehensive Frequently Asked Questions (FAQ) document has been posted on the CICA’s designated CASs website at http://www.cica.ca/cas/faqs/index.aspx. In addition to providing background information about the new auditing standards, the document also delves into practical considerations including: agreeing the terms of engagement; internal controls; materiality; the auditor’s report and more.

- Canadian Professional Engagement Manual
  The new Canadian Professional Engagement Manual (C•PEM) is designed to assist practitioners in conducting audit, review and other assurance and compilation engagements for small-and-medium-sized entities (https://www.knotia.ca/kStore/Catalogue/ProductPricing.cfm?productID=5&language=1&URLCode=cpem10-cas).
ACCOUNTING STANDARDS BOARD SEEKS STAKEHOLDER COMMENT ON STRATEGIC PLAN
The Accounting Standards Board has issued an "Invitation to Comment" entitled, Accounting Standards in Canada: Building on New Directions 2011 - 2014 (http://www.acsbcanada.org/documents-for-comment/item40581.pdf). Anyone with an interest in financial reporting in Canada is encouraged to review the proposed strategic plan and provide input on the broad policy objectives that will determine the Board’s strategy for the next three years. It is vital that stakeholders provide comments to help guide this planning process, as the Board’s strategy has a direct effect on financial reporting activities in Canada.

We’re moving

We’re heading to Metropolitan Place. You know, that place next to the Holiday Inn ... across from the Sportsplex ... by the bridge!
Metropolitan Place, 99 Wyse Road, Dartmouth as of September 28th.

BoyneClarke LLP
Honour.
www.boyneclarke.ca

UPDATED CATO WEBSITE
The CATO website has recently been updated to provide the 2010 edition of the Practical Experience Requirements (PER), updated FAQs and the support materials to reflect modifications made to the PER.

To learn more, visit www.icans.ns.ca and click on the following button:

ARE YOU ON THE MOVE?
If so, be sure to update ICANS with your new address. Just email your info to ICANS’ Membership Registrar, Cheryl Arsenault, at carsenault@icans.ns.ca.
AEFNS CALL FOR PROPOSALS

The Accounting Education Foundation of Nova Scotia (AEFNS) is looking for proposals or suggestions for projects which will help achieve its objectives. Members are invited to submit ideas by October 1, 2010 for projects or programs that will provide Nova Scotia educational institutions with the additional resources needed to strengthen the quality of accounting education in the province; and, improve communication with the academic community and help attract outstanding candidates to the accounting profession.

To this end, there are a wide variety of projects that fit our mission. Ideas may include curriculum development, research assistance, teaching awards, students awards, support for accounting activities and sponsorship of guest speakers, among others. Requests for support does not need to be detailed at this time — a description of the project, approximate amount of required funding and a time frame of the project will suffice.

Further information on the Foundation and the guidelines for proposal submissions are available on ICANS’ website at http://www.icans.ns.ca/events.asp?cmPageID=316 or by contacting Wenda Bennett, CA, ICANS’ Director of Professional Standards, at wbennett@icans.ns.ca or at (902) 425-3291 ext. 26.

Canada – US Tax Law Seminar

Please join us for this joint seminar by Cox & Palmer and Verrill Dana LLP, one of the leading law firms in New England.

**US Inbound Business Investing**

This presentation will examine the cross-border tax implications of investing in US business operations. US federal and state tax concepts, as well as key Canadian tax considerations, will be canvassed. The panel will also discuss the merits of alternative investment structures, such as US-incorporated subsidiaries, limited liability companies, US-based branches and limited partnerships. This discussion will interest business owners who are commencing or expanding US business operations, as well as their advisors.

**Acquiring and Owning a US Vacation Property**

Our panel will review and discuss US federal, state and local tax implications relevant to Canadians considering the acquisition of a vacation property in the US, as well as alternative ownership structures that may be available to mitigate or manage tax exposure. The discussion will include an overview of Canadian tax considerations when structuring such acquisitions.

**Halifax – Wednesday, October 6**
Halifax World Trade and Convention Centre
Registration & breakfast 8.30 – 9.00am / Seminar 9.00 – 11am

**St. John’s – Tuesday, October 5**
Delta St. John’s Hotel and Conference Centre
Registration & breakfast 8.30 – 9.00am / Seminar 9.00 – 11am

**Saint John – Thursday, October 7**
Saint John Trade and Convention Centre
Registration & lunch 12.30 – 1.00pm / Seminar 1.00 – 3.00pm

To register online, please visit coxandpalmerlaw.com/taxseminar, or contact Michelle MacEachern at mmaceachern@coxandpalmer.com by Thursday, September 30th.
CICA PRAISES CREATION OF GLOBAL RISK INSTITUTE
The CICA issued a media release on September 13, 2010 reporting that it welcomes the announcement of a Global Risk Institute in Financial Services (GRI) as a positive step toward further strengthening Canada’s financial system.

“We applaud a concentrated focus on risk,” says CICA President and CEO Kevin Dancey, FCA. “The global business world is becoming more complex with increasing government legislation and regulation, fast-changing markets, products and competition. These changes create both risks and opportunities. The CICA develops guidance and thought leadership on the management and oversight of risk for its members and other stakeholders. We welcome the cross-professional collaborative approach that is being embraced by the GRI.”

The initiative was announced by the Governments of Canada and Ontario along with financial sector leaders. The Institute, to be located in Toronto, will be a world-class centre for research and training across multiple financial risk management and regulatory disciplines.

One aim of the GRI is to better position Toronto as one of the top financial centres in the world. It will build on the strong reputation of Canada’s financial institutions and regulatory systems.

“Canada’s banking and financial system is a beacon that others can follow to enhance positive change globally,” says Dancey. “The establishment of a Global Risk Institute will only strengthen Canada’s standing on the international stage.”

Note: The target launch date for the Institute is January 2011.

CICA STANDARDS AND GUIDANCE COLLECTION
A complete electronic collection of CICA’s official pronouncements, this comprehensive collection provides up-to-date information on the changes to the accounting and assurance standards, and the transition to IFRS, Accounting Standards for Private Enterprises, as well as the new Canadian Auditing Standards. CICA members can access the electronic collection at: knotia.ca. Non-members can purchase the CICA Standards and Guidance Collection at: CAstore.ca/sgc-PICA. For a full listing of CICA Handbook products, visit: CAstore.ca/CICAHandbook.

BECOME A JA VOLUNTEER
How would you like to help Nova Scotia students to learn more about the world of business?
If so, why not consider volunteering with Junior Achievement of Nova Scotia (JA) to assist with one of the following programs:

- **Our Business World** (for students in Grades 5 & 6) — This program brings the concepts of a real company into the classroom. Students put their talent to the test in the organization, management, production and marketing of their very own company. By experimenting with real world business challenges, students discover the value of working smart and the career opportunities awaiting educated employees. This program is a four-lesson volunteer experience, which can be delivered using a flexible schedule (Note: he volunteer and teacher plan the one-hour lessons according to their mutual schedules). For example, sometimes a volunteer will visit a class four times for one hour each . . . sometimes the volunteer will visit twice and deliver two classes in one longer visit.

- **(ESIS) Economics for Success** (for students in Grade 9) — This program shows students how to go far by staying right where they are. ESIS encourages junior high school and high school students to reflect on the advantages of remaining in school to acquire the knowledge, attitudes and skills needed for long-term career success. This program is delivered to Grade 9 students by a team of two volunteers. It is a half-day program delivered during the morning. New volunteers must attend a two-hour training session. All ESIS material and a teaching guide are provided.

- **The Company Program - A Student Venture** (for students in Grades 10 to 12) — This program inspires high school students to understand the role of business in our society by creating an enterprise of their own. By collaborating with professional volunteer consultants to design, organize and operate a real business, students experience how a small enterprise functions. These new entrepreneurs work within the structure of our Canadian economic system and realize the benefits it provides. This program offers new possibilities for the next generation of successful start-ups.

- **JA Titan** (for students in Grades 10 to 12) — This program uses a realistic online simulation to challenge students to navigate the dynamic changes of our technology-driven global marketplace. Students plan and execute each aspect of a virtual company’s strategy including price, production, marketing, capital investment, and research and development. Like other JA programs, JA Titan is curriculum-linked, student-centred and skills focused. It can be delivered by a qualified business volunteer online and in-class in eight instructional modules, at not cost to schools or groups.

To learn more, visit: [http://www.janovascotia.org/contactus.cfm](http://www.janovascotia.org/contactus.cfm) or contact JA’s President and CEO, Lynn Coveyduck, at (902) 454-4564.
C-PEM - THE NEXT GENERATION
A completely revised and updated version of PEM called, C-PEM, was recently launched to reflect the many changes to audit practice resulting from the introduction of the soon to be effective Canadian Auditing Standards (CASs). These standards are effective for audits of financial statements for periods ending on or after December 14, 2010. To this end, a free webinar was offered on September 17, 2010. Presented by author Stuart Hartley, the webinar provided an overview of C-PEM and showed how it can be used cost-effectively in practice. To access an archive copy of the webinar, click on: http://www.snwebcastcenter.com/event/?event_id=1069. Note: you can earn one hour of CPD credit upon successful completion of quiz.

UPCOMING CAS WEBINAR: COMMUNICATING SUCCESSFULLY WITH YOUR STAKEHOLDERS ABOUT CHANGES TO THE AUDIT
Auditors must be proactive in communicating with their key stakeholders about the changes to the audit: boards of directors, audit committees, client management, client staff, and their own firm’s audit staff. There are a multitude of issues to discuss, including detailed changes in the nature, extent and timing of audit procedures, what is expected from management and those charged with governance, and in the auditor’s report. Learn about what should be communicated and when to ensure that your clients are prepared for the upcoming audit engagement. To find our more about this webinar, which will be held on September 23, 2010, and/or to register, click on: http://www.snwebcastcenter.com/event/?event_id=1080. Note: the webinar will be available for viewing in archive at this link following the presentation date and you can earn one hour of CPD credit upon successful completion of quiz.

PROJECT MANAGEMENT TRAINING COURSES
- Project Management Tools & Techniques; Sept. 27 - 28, 8:30 am to 4:30 pm at the Technology Innovation Centre, 1 Research Dr., Halifax. To register, click on: http://www.regonline.ca/register/checkin.aspx?EventId=893898.
- PMP Certification Prep Workshop; Nov. 1 - 5, 8:30 am to 4:30 pm at the Technology Innovation Centre, 1 Research Dr., Halifax. To register, click on: http://www.regonline.ca/register/checkin.aspx?EventId=893905.
- Project Leadership Workshop; Dec. 13 - 17, 8:30 am to 4:30 pm at the Technology Innovation Centre, 1 Research Dr., Halifax. To register, click on: http://www.regonline.ca/register/checkin.aspx?EventId=893909.

To learn about other upcoming courses, visit: http://www.nationalpm.net/halifax.htm. Also, check out the following PMI events:
- Sept. 29 Agile Project Management Workshop
- Oct. 20 Chapter Dinner Meeting — HRM Sewage Treatment Plant
- Nov. 24 Volunteer Appreciation Night Dinner Meeting — “Are You Too Soft?” A Presentation by Neal Whitten
- Nov. 25 Big Event — “Let’s Talk Leadership, Accountability & Professional Maturity” — A Workshop by Neal Whitten
- Nov. 30 Project Management Framework & Tools

For more info and/or to register, visit: www.pmi.ns.ca or contact Joan Pike, Association Manager, PMI NS Chapter, at (902) 423-1764.

GAIN THE EDGE!® WITH THE NOVA SCOTIA BARRISTERS’ SOCIETY (NSBS)
This workshop, featuring Martin Latz, international negotiation expert and author of Gain the Edge! Negotiating to Get What You Want, will be held on October 7, 2010, from 8:30 am to 4:30 pm, in the Schooner Room of Casino Nova Scotia. This program will teach participants how to approach negotiations with a strategic mindset. For more info and/or to register, visit: http://www.nsbs.org/news.php?news_id=139 or contact Maureen Farmer, Officer, NSBS PD & Events, at (902) 422-1491 or at mfarmer@nsbs.org.
MORE EVENTS OF INTEREST

INVEST ATLANTIC CONFERENCE
The Jameson Consulting Group is hosting its first annual one-day conference entitled, Invest Atlantic: Raising Capital for Business on October 26, 2010 at the World Trade & Convention Centre in Halifax, NS. The conference will focus on the raising of equity capital by existing businesses looking for expansion, growth and/or partnerships. Highlights of sessions and panellists include:

- **Introduction To Raising Equity Capital** with Michael Arbow, Head, Capital Markets, New Brunswick Securities Commission, NB; Robert Cowan, Partner, McInnes Cooper, NS; and Dr. Nauman Farooqi, Mount Allison University, NB;
- **Attracting Later Stage Financing** with Peter MacNeil, Director, Venture Capital, Nova Scotia Business Inc., NS and Dan Goguen, VP, Private Markets, New Brunswick Investment Management Corp., NB;
- **Angles, VCs or Other Forms of Capital?** with J. Curry, Manager, Business Programs, ACOA, NS and Tim Burke, CEO, Tether and Quark Engineering, NS;
- **Planning Your Exit Strategy** with Jevon MacDonald, Entrepreneur in Residence, Innovacorp, NS and Trevor Gough, Managing Director, Head of CIBC Mid-Market Investment Banking, ON;
- **Commercializing Ideas & Research Opportunities** with Dr. Michael Mayne, Deputy Minister, Innovation & Advanced Learning, PEI and Kevin Dunn, Director of Operations, Industry Liaison & Innovation, Dalhousie University, NS;

The conference will also feature a ‘Pitching Den’, where four ‘pitches’ from capital-ready organizations will be presented to an expert panel of investors in hopes of securing capital investment. Delegates will be able to vote electronically for their favourite ‘pitch’ and the results will be tabulated and announced before the conference closes.

For more info and/or to register, visit: [www.investatlantic.ca](http://www.investatlantic.ca) or contact Patricia Pardy at (902) 802-2606 or at patricia@energyconsultant.ca.

ATLANTIC PROVINCES TAX CONFERENCE
Keeping Tax Practitioners Informed, is the title of this year’s Atlantic Provinces Tax Conference being held November 5 to 6, 2010 at Saint Mary's University, Halifax. For details, visit: [http://www.ctf.ca/ctfweb/EN/Home/Conferences_and_Events/EN/Conferences_Events/Conferences_and_Events.aspx?hkey=e37a2dfd-34aa-4b4d-9ce9-3a57c39c86f1](http://www.ctf.ca/ctfweb/EN/Home/Conferences_and_Events/EN/Conferences_Events/Conferences_and_Events.aspx?hkey=e37a2dfd-34aa-4b4d-9ce9-3a57c39c86f1).

UPCOMING CICA PD OPPORTUNITIES

- **Oct. 23 - 29** in Collingwood; **Nov. 20 - 26** in Banff — Income Tax Practice Course — [http://www.cpd.cica.ca/itp/about.cfm](http://www.cpd.cica.ca/itp/about.cfm)
- **Nov. 4 - 5** in Toronto — 12th Annual Investigative & Forensic Accounting Conference — [http://www.cpd.cica.ca/IAFA/about.cfm](http://www.cpd.cica.ca/IAFA/about.cfm)
- **Nov. 13 - 17** in Whistler — Advanced Tax Issues for the Owner-Managed Business Course — [http://www.cpd.cica.ca/ati/about.cfm](http://www.cpd.cica.ca/ati/about.cfm)
- **Nov. 20 - 24** in Tremblant — Corporate Reorganizations Course — [http://www.cpd.cica.ca/cr/about.cfm](http://www.cpd.cica.ca/cr/about.cfm)
- **Nov. 23 - 24** in Toronto — CICA/IASC Foundation Conference IFRS in North America - 2010 — [http://www.cpd.cica.ca/ifrsconference/about.cfm](http://www.cpd.cica.ca/ifrsconference/about.cfm)
- **Nov. 25 - 26** in Toronto — Financial Reporting and Accounting Conference — [http://www.cpd.cica.ca/frac/about.cfm](http://www.cpd.cica.ca/frac/about.cfm)
- **Nov. 25** in Toronto — IFRS Conference for Financial Statement Users — [http://cpd.cica.ca/ifrs_fsu/about.cfm](http://cpd.cica.ca/ifrs_fsu/about.cfm)
- **Dec. 6 - 9** in Toronto — IFRS Immersion I Course — [http://cpd.cica.ca/IFRSImmersion/](http://cpd.cica.ca/IFRSImmersion/)

*Revised Date
For information on all CICA Continuing Education courses and products, visit: [www.cpd.cica.ca](http://www.cpd.cica.ca).

NEW ON-LINE CAS COURSE
As discussed in the September 2010 issue of CAMagazine, CICA has developed an introductory course to help auditors understand the new Canadian Auditing Standards (CAS). The new course, entitled, “Introduction to Auditing Standards in Canada,” is free, on-line and qualifies for approximately 2 hours of verifiable PD credits. It can be accessed on CICA’s CAS website at [www.cica.ca/CAS](http://www.cica.ca/CAS), under the “CAS Support Tool” icon on the top right-hand side of the page or at [http://38.113.180.226/cica_init/](http://38.113.180.226/cica_init/).
NEW CA ADVERTISING CAMPAIGN

With the success of the “Decisions Matter” ad campaign, the CA profession is about to take its message to the next level. While the ads to date have focused on promoting CAs as the premier accounting designation, the new ads are designed to establish CAs as the premier business designation.

Starting in early October, 30-second commercials will air during primetime news, select primetime programs and on select specialty networks. New ads will also play on news and talk radio stations across Canada (in Nova Scotia the ads can be heard on News 95.7 FM) and billboards will be visible in high traffic locations in most major cities, including the Halifax/Dartmouth area. In addition, various PICAs are running print ads in local publications as ‘top ups’ to the national campaign (in Nova Scotia, print ads will appear in the Halifax Chamber of Commerce’s Business Voice magazine and in the NS Barristers’ Society’s publication, The Society Record).

For more details, check out the October 2010 issue of CA Magazine, where there will be an article in the ‘News From The Profession’ section. Meanwhile, stay connected to E-SCAN for further updates.

REMINDERS AND IMPORTANT UPCOMING DATES

✦ Practitioners’ Forum
  October 28 - Glengarry Inn, Truro

✦ Atlantic Prov. Tax Conference
  Nov. 5 to 6 - Saint Mary’s University

✦ ICANS’ Fall 2010 PD Weeks
  Nov. 15 to 19 - WTCC, Halifax
  Nov. 22 to 26 - Delta Sydney

✦ 2010 UFE Results Release Date
  December 3

✦ Members Luncheon
  Halifax - Dec. 17 - Marriott Harbourfront

✦ 2011 Convocation
  Jan. 29 - WTCC, Halifax

✦ ICANS 2011 Annual Mtg./Golf Tournament
  June 20 - Chester Golf Club

RESIGNATIONS

The following individuals resigned their membership effective April 30, 2010. (Note: most members who resign are non-residents and are members of another Provincial Institute):

  Gerald Archer
  Rosalind Aylward
  Jesse Ferguson
  Brian Jennings
  Carolyn Mercer
  Scott Messervey
  Brad Robichaud
  Martin Rutherford
  Erin Wight

IN MEMORIAM

We regret to inform you that the following member has passed away:

  Former ICANS President (1963-64)
  Weldon Coleman, CA,

ICANS WELCOMES . . .

  Lynnette Rhind who joined the staff team on September 1, 2010 as Executive Assistant.

CAREER OPPORTUNITES ON THE WEB

Employment and volunteer opportunities can be found at http://www.icans.ns.ca/events.asp?cmPageID=192.

Check out the following:

VOLUNTEER OPPORTUNITIES

  Treasurer - Progress Centre for Early Intervention Development
  Accountant - Nova Scotia Nature
  Trust
  Treasurer - South Shore Minor Hockey Association

EMPLOYMENT OPPORTUNITIES

  Staff Accountant
    - Halifax, NS
  Account Manager
    - British Virgin Islands
  Controller
    - Moncton, NB
  Staff Accountant
    - Sydney, NS
  Chief Financial Officer
    - Moncton, NB
  Chartered Accountant
    - Halifax/Dartmouth, NS
  Controller/Deputy Treasurer
    - Moncton, NB
  Controller
    - Halifax, NS
  Director, Finance & Admin.
    - Halifax, NS
  Controller
    - Halifax, NS
  Chief Financial Officer
    - St. John’s, NL
  Interim Controller
    - Halifax, NS

Note: Other career opportunities, together with valuable information and guidance on career counseling, etc., can be found at “CA Source,” on the CICA website.

E-SCAN is a monthly publication of the Institute of Chartered Accountants of Nova Scotia, distributed to members and students by e-mail.
Copies of E-SCAN are available on the Institute’s website at www.icans.ns.ca

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